

Message Text

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FM AMCONSUL MONTERREY

TO SECSTATE WASHDC 1688

INFO AMEMBASSY MEXICO

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FOR EXIMBANK

E.O. 11652: N/A

TAGS: BBSR, MX

SUBJ: WTDR - GESTORA INTERNACIONAL DE CREDITO, S.A.

REF: TRAVIS/STANFORD TELECON

1. ADDRESS: APARTADO POSTAL 617, GENERAL GONZALEZ 93, H. MATAMOROS, TAMAULIPAS. CABLE: NA; TELEX: NA; PHONE: 2-06-86 IN H. MATAMOROS, TAMAULIPAS AND 512-542-0042 IN BROWNSVILLE, TEXAS. OFFICER: MR. MELITON CROSS BARRAGAN, GENERAL MANAGER.

2. MEDIUM SIZE FIRM IN ITS FIELD OF ACTIVITY; EMPLOYS 2; ACTS AS AN INVESTMENT BROKER, I.E. OBTAINS FOR MEXICAN FIRMS THE APPROVAL OF U.S. BANK LOANS IN ORDER THAT THE MEXICAN FIRMS CAN PURCHASE AGRICULTURAL MACHINERY AND CATTLE FROM EXPORT IMPORT, INCORPORATED, A FIRM WHOSE MAIN OFFICE IS LOCATED IN BROWNSVILLE, TEXAS AND WHO SHARES WITH THE SUBJECT OF THIS REPORT ITS BROWNSVILLE, TEXAS OFFICE. THE SALES AREA OF THIS FIRM IS THE CITY OF H. MATAMOROS, TAMAULIPAS AND ITS SURROUNDING RICH AGRICULTURAL AREA.

3. FINANCIAL REFERENCES: BANCO COMERCIAL MEXICANO, S.A. 114 Y CALLE 9A, H. MATAMOROS, TAMAULIPAS. TRADE REFERENCES: EXPORT IMPORT INCORPORATED, 615 BILLY MICHELL BLVD.,
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BROWNSVILLE, TEXAS.

4. MAJOR FOREIGN FIRMS REPRESENTED: NA.

5. GESTORA INTERNACIONAL DE CREDITO, S.A. WAS LEGALLY ESTABLISHED IN 1966 WITH AN INITIAL AUTHORIZED REGISTERED CAPITAL OF 50,000 PESOS, FULLY PAID IN. THE PRESENT REGISTERED CAPITAL IS 300,000 PESOS, FULLY PAID IN AND ITS PRESENT WORKING CAPITAL IS THE SAME, 300,000 PESOS. THE FIRM REPORTS THAT ITS APPROXIMATE SALES VOLUME FOR 1974 WAS 5,000,000 PESOS. GESTORA INTERNACIONAL DE CREDITO, S.A. ACTS AS AN INVESTMENT BROKER FOR MEXICAN FIRMS. APPARENTLY IT SECURES LOANS (IN EXCHANGE FOR A SMALL COMMISSION) FROM U.S. BANKS FOR MEXICAN FIRMS THAT ARE SEEKING CREDIT FOR THE PURCHASE OF CATTLE AND AGRICULTURAL MACHINBSY FROM EXPORT IMPORT INCORPORATED; TTN SUBJECT OF THIS REPORT (BESIDES ITS OFFICE IN MATAMOROS) SHARES WITH THE LATTER FIRM A BROWNSVILLE OFFICE; ACCORDING TO GESTORA INTERNACIONAL DE CREDITO, S.A. THE ONLY RELATION BETWEEN THE TWO FIRMS IS THE SHARING OF THE OFFICE AND THE BUSINESS THAT THEY REFER TO EACH OTHER. THE COMPANY REPORTS THAT THE OWNERS OF THE FIRM ARE THE FOLLOWING PERSONS: MR. GONZALO PONCE ESPIN, PRESIDENT, (PASEO REFORMA 403, DESPACHO 503, MEXICO, D.F.), MR. ERNESTO MOLINA GONZALEZ, TREASURER AND MR. EVENCIO PARRA MONROY, SECRETARY. A CURRENT BANK REPORT STATES THAT GESTORA INTERNACIONAL DE CREDITO, S.A. IS A CHECKING ACCOUNT CUSTOMER OF THEIRS, THAT THE SAME IS RUN IN GOOD ORDER WITH DEPOSITS OF UP TO 13,000.00 DOLLARS AND THAT THERE IS NO CREDIT EXPERIENCE BECAUSE THE COMPANY HAS NOT SOLICITED ANY. THE POST CONSIDERS THAT GESTORA INTERNACIONAL DE CREDITO, S.A. IS A SUITABLE TRADE CONTACT FOR U.S. FIRMS.

6. DATE OF INFO: 3/25/75.
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